

# Mary Kay Cosmetics

Finances

Fun – Friends - Frivolous

Freedom – Flexibility

Foundational Growth

## Consultant

1. Retail Sales - 50%

2. Team Building

- 1.
- 2.
- 3.
- 4.
- 5.

3. Prizes, Gifts and Car Program

4. Tax Benefits

## Director

1. Increased Income Potential

13% Personal Team/ 13% Unit Commission

Bonuses – Production, Personal Team Building, Developing Leaders, Annual Wellness

2. Leadership Role

## National

1. Family Security Plan

2. Larger Platform of Influence

Consultant Profit / Company Profit

