

# Welcome to the Newest Mary Kay Beauty Consultant



**Get your Business off to a Super Star  
Start and Win these Prizes.  
Consultant Coupon Book**

**Turn in each Coupon to your Director to claim your prize!!!**



## Welcome Message

Name \_\_\_\_\_

1. Email me at [jeanie.martin@gmail.com](mailto:jeanie.martin@gmail.com) with a list of the 3 women (under the age of 65 are best) you admire most and a short description of why she is special to you.
2. Call 1-641-715-3900 280754# and listen to a brief welcome message from me!

If you do these two easy tasks within 48 hours, and turn this coupon in to me, you get an EYE LINER as a special thank you!

**Coupon #1**



## New Consultant Hotlines

Listen to all of these three IMPORTANT hotline messages within 48 hours of receiving this welcome packet!

1. \_\_\_\_\_ 641-715-3800 58013# WELCOME
2. \_\_\_\_\_ 641-715-3800 58013# Option #1 Inventory Options
3. \_\_\_\_\_ 641-715-3800 58013# Option #2 Safety Nets and Events
4. \_\_\_\_\_ 641-715-3800 58013# Option #3 Taxes and Finance

**Listen to all 3 of these within 48 hours, go to [www.marykayintouch.com](http://www.marykayintouch.com) under My Calendar and Coupon Redemption Form, and mark coupon #1 DONE to get a MK PINK PEN !**

**Coupon 2**



## Be a "Techno-Babe"

Name \_\_\_\_\_

1. Go to [www.marykayintouch.com](http://www.marykayintouch.com) and click on "First Steps".
2. Let your director know your email address. You can use a home or work address as long as it will be checked daily.
3. Get your own personal MK web page for \$25.00 (1/2 price) (see web page for full details)
4. Download Voxer, a FREE app on your smart phone. Set up your account and start communicating with your director using this awesome tool.
5. Go to [www.jeaniemartin.com](http://www.jeaniemartin.com) and check out our website.
6. Friend your director on Facebook & get added to the private unit Facebook group.

**Complete 5 of the 6 and earn  
\$100 MK BUCKS!**

**Coupon #3**



## New Consultant Voice Boxes

Listen to the New Consultant Voice Boxes for additional training.  
Check 5 to win Dir. Amy Kemp's Affirmation CD.

Call 1-641-715-3800 468963#

- |                                    |                                       |
|------------------------------------|---------------------------------------|
| _____ 1. Skin Care Class           | _____ 6. PCP                          |
| _____ 2. Business Debut            | _____ 7. Calling My Coach             |
| _____ 3. Coaching Your Hostess     | _____ 8. Layering Your Clients        |
| _____ 4. Preprofiling              | _____ 9. Moving Up The<br>Career Path |
| _____ 5. Booking from Appointments |                                       |

Name \_\_\_\_\_

**Coupon #4**

## Pink Boot Camp for New Consultants



- \_\_\_\_\_ 1. Attend Pink Boot Camp Class 1.
- \_\_\_\_\_ 2. Attend Pink Boot Camp Class 2.
- \_\_\_\_\_ 3. Attend Pink Boot Camp Class 3.
- \_\_\_\_\_ 4. Attend Pink Boot Camp Class 4.

**Attend all four classes and bring guests to classes 3 & 4 to graduate from  
Pink Boot Camp and get a special prize from your director!**

**Coupon #5**



## Weekly Success Meetings

Name \_\_\_\_\_

Attend four weekly success meetings. If you're adopted, have Jeanie connect you with a local meeting you can attend.

Dates Attended: \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

\_\_\_\_ 1. **Do all 4 of these and receive the Linda Toupin 3 CD series.**  
"Everything I ever needed to know about life and leadership I learned at the skin care class."

Coupon #6



## Booking from Your Appointments CD

Name \_\_\_\_\_

If you're nervous about an empty date book, earn this CD of Director Kristi Mathre and Amy Kemp teaching about booking from your appointments. Listen over and over again.

\_\_\_\_ 1. Created my Contact List with 75+ names. (Attach a copy to this coupon.)

\_\_\_\_ 2. Set the Date for my Debut. Date/Time: \_\_\_\_\_

\_\_\_\_ 3. Placed my Initial Inventory Order: \$ \_\_\_\_\_ Wholesale

**Complete all 3 to win!**

Coupon #7



## Hold a Business Debut

Name \_\_\_\_\_

Hold a business debut and receive "Recruiting, the Highest Form of Flattery" CD by NSD Linda Toupin.

Have 15 Guests over the age of 18 **PRESENT** and receive \$500 MK Bucks.

Coupon #8



# I'm a Pearl Girl!

Name \_\_\_\_\_

Earn a PEARL RING when you do 3 practice career talks in your first 15 days  
Earn a PEARL WRAP BRACELET by doing 3 more career talks before you finish your Power Start  
Add your first team member and earn a genuine 36" PEARL NECKLACE!

Names of Customers Who Did Practice Interviews with your director

1. \_\_\_\_\_ date: \_\_\_\_\_
2. \_\_\_\_\_ date: \_\_\_\_\_
3. \_\_\_\_\_ date: \_\_\_\_\_
4. \_\_\_\_\_ date: \_\_\_\_\_
5. \_\_\_\_\_ date: \_\_\_\_\_
6. \_\_\_\_\_ date: \_\_\_\_\_

My new team member's name is \_\_\_\_\_.

Coupon #9



# MK Business Tools

Name \_\_\_\_\_

Earn a Money Bag to use at your skin care classes!

- \_\_\_\_\_ 1. Order your Business Building Kit from [www.mkconnections.com](http://www.mkconnections.com).
- \_\_\_\_\_ 2. Open your Mary Kay Checking Account. (To receive your prize attach a voided deposit slip or check to this coupon.)
- \_\_\_\_\_ 3. Register for ProPay at [www.marykayintouch.com](http://www.marykayintouch.com) so you can process credit card orders.

Complete all 3 to win!

Coupon #10



# I've tried all the products in my Starter Kit!!

Name \_\_\_\_\_

The more you know about the products, the more information you will have to share with customers about the benefits of Mary Kay products.

- \_\_\_\_\_ I have tried all the products in the Starter Kit.
- \_\_\_\_\_ I have read the Product Guide in my Starter Kit.
- \_\_\_\_\_ I have cleaned out my make up and skin care drawer and replaced all other brands with New Mary Kay products.
- \_\_\_\_\_ I have gone on my new MK website [www.marykay.com/](http://www.marykay.com/)(your name) to create a Virtual Makeover and sent it to my director.



Complete 3 out of the 4 and earn *Skin Care Class Tips* by NSD Linda Toupin.

Coupon #11

## The Office!!



Name \_\_\_\_\_

1. Create an "office space" in your home where you keep all of your Mary Kay products and papers.
2. Change your voicemail message to let people know you are a MK Beauty Consultant.
3. Create a "portable MK office" binder for all of your Mary Kay paper work. Instructions on binder found in your New Consultant Packet!
4. Fill out a weekly plan sheet for the upcoming week, and highlight it including MK time commitments. Send a copy to your director. Weekly plan sheet found on [www.jeaniemartin.com](http://www.jeaniemartin.com) under Forms.

Complete all 4 to win a jeweled calculator!

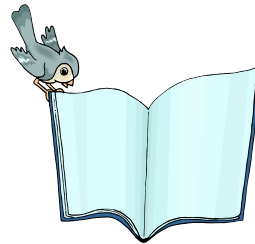
Coupon #12



## I've Put Together My Dream Book!!!

Name \_\_\_\_\_

To create a Dream Book go to [www.jeaniemartin.com](http://www.jeaniemartin.com) under Skin Care Class. Put together your Dream Book to use at the start of your Skin Care Class.



Coupon #13

## Get Ready for a Skin Care Class!!

Name \_\_\_\_\_

1. Put together a Roll Up Bag.
2. Put together a Glamour Kit.
3. Put together your Demo Caddy. (Look in "Packing.")
4. Purchase 30 Skin Care Class Packets and 10 Hostess Packets from your director for your debut and power start. (or put together your own)

(Instructions and pages are found on [www.jeaniemartin.com](http://www.jeaniemartin.com) under Skin Care Class.)

Earn Dr. Amy Kemp's Cd "for God's Sake Lead" when you do 3 out of the 4.

Coupon #14

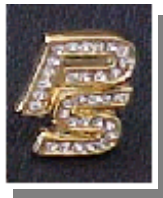
## Turn in an Accomplishment Sheet & IT Factor Accountability Sheet



Turn in your 1st filled out weekly Accomplishment Sheet and IFAC sheet to your director and earn a "Charisma" CD by Dir. Jeanie Martin! We'll help you fine tune or correct your sheets.  
(Attach this coupon to your sheets)

Name \_\_\_\_\_

Coupon #15



## Power Start Pin

Name \_\_\_\_\_

Win your **Power Start Pin** when you do 30 faces in 30 days and place your Qualified order of \$600+.

\_\_\_\_\_ I completed my Power Start by completing 30 faces in 30 days.

\_\_\_\_\_ My Qualified Order of \$\_\_\_\_\_ was placed on \_\_\_\_\_.

My Power Start Dates  
from \_\_\_\_\_ to \_\_\_\_\_.

Coupon #16



## Earn Your Wings!

Go to [www.marykayintouch.com](http://www.marykayintouch.com) and log in. Click on "Education".

Go to:

- Consultant Education
- Silver Wings Scholar Program
- New Independent Consultant
- Get Started

Complete the Silver Wings and receive "**Whatever It Takes**" by NSD Cindy Williams.

Name \_\_\_\_\_

Coupon #17



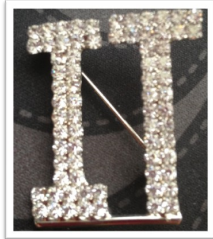
## Profit Level Pin!!

Name \_\_\_\_\_

Win your **Profit Pin** when you either begin with a "full store" of products (\$3600 wholesale/ \$7200 retail) or build to that level! This is considered enough product to comfortably service 35-40 customers.

\_\_\_\_\_ I am at Profit Level. I have \$3600 wholesale Section 1 product on shelf. (Attach a completed order form/inventory if not initial order.)

**Coupon #18**



## Martin Area "IT" Pin

Name \_\_\_\_\_

Earn the Martin Area big IT **Pin** when you do 60 faces in two consecutive months and place an order of \$650+ wholesale cumulative.

60 faces \_\_\_\_\_ Date Started \_\_\_\_\_ Date Finished \_\_\_\_\_  
\$650+ whls \_\_\_\_\_ Date Ordered \_\_\_\_\_

**Coupon #19**