

Current VIP Customers: _____ 20 _____ Goal _____

New VIP's added each quarter:

Jan/Feb/March: # Added _____ New total: _____

April/May/June: # Added _____ New total: _____

July/Aug/Sept: # Added _____ New total: _____

Oct/Nov/Dec: # Added _____ New total: _____

Quarter Fun Pack:

Spring: Samples _____ Special: _____

Summer: Samples _____ Special: _____

Fall: Samples _____ Special: _____

Winter: Samples _____ Special: _____

Holiday: Samples _____ Special: _____

VIP Christmas Tea Date: _____

Send Save the Date on: _____

Year End:

_____ New VIP's Total VIP's _____

Total Sales from VIP's \$ _____